

This document provides a high level comparison between three Best products:

- MAS 500 Version 6.3
- Platinum for Windows by Best 5.3
- MAS 200 Version 4.0

While this is not an exhaustive comparison, it should provide guidelines for companies comparing the three product lines.

MAS 500	Platinum for Windows	MAS 200
<b>Target Market</b>		
<ul style="list-style-type: none"> <li>• Annual revenue between \$10 and \$500+ million</li> <li>• 20+ employees</li> <li>• Wholesale distribution/hard goods</li> <li>• Warehouse size between 25,000 and 200,000 square feet</li> <li>• Light manufacturing/ assembly</li> <li>• Larger manufacturers</li> <li>• Retail and wholesale catalog/Web storefront</li> <li>• Importer &amp; export</li> <li>• Professional Services</li> <li>• Typical system price: \$45K</li> </ul>	<ul style="list-style-type: none"> <li>• Annual revenue between \$5 and \$150 million</li> <li>• 20+ employees</li> <li>• Wholesale distribution</li> <li>• Light assemble-to-order manufacturing</li> <li>• Process manufacturing (paints and coating, chemicals, cosmetics, food, pharmaceutical)</li> <li>• Professional services</li> <li>• Companies with complex structures, consolidated entities, inter-company and multi-currency transactions.</li> <li>• Typical system price \$25K</li> </ul>	<ul style="list-style-type: none"> <li>• Annual revenue between \$1 and \$100 million</li> <li>• 10+ employees</li> <li>• Wholesale distribution</li> <li>• Light manufacturing/ assembly</li> <li>• Internet business/web storefront</li> <li>• Job shops</li> <li>• Typical system price: \$ 20K</li> </ul>
<b>Technology</b>		
<p>MAS 500 was built and optimized exclusively for the Microsoft environment:</p> <p>Development Tools</p> <ul style="list-style-type: none"> <li>• Microsoft .NET</li> <li>• Microsoft Visual Basic 6.0</li> <li>• Microsoft Component Object Model (COM)</li> <li>• SQL Server – 3000+ stored procedures</li> </ul> <p>Database Environment</p> <ul style="list-style-type: none"> <li>• Microsoft SQL Server</li> </ul> <p>Operating Systems</p> <ul style="list-style-type: none"> <li>• Windows XP Server</li> </ul> <p>Remote Access</p> <ul style="list-style-type: none"> <li>• Microsoft Terminal Services</li> <li>• Citrix MetaFrame</li> </ul>	<p>Platinum for Windows is optimized for use with the Pervasive.SQL database:</p> <p>Development Tools:</p> <ul style="list-style-type: none"> <li>• Microsoft Visual Basic 6.0.</li> </ul> <p>Database Environment</p> <ul style="list-style-type: none"> <li>• Pervasive V8.1</li> </ul> <p>Operating Systems</p> <ul style="list-style-type: none"> <li>• Server <ul style="list-style-type: none"> <li>• Red Hat Enterprise Linux ES Basic Edition (Kernel Version 2.4 or above)</li> <li>• Windows 2000</li> <li>• Windows 2003</li> </ul> </li> </ul> <p>Remote Access</p> <ul style="list-style-type: none"> <li>• Citrix MetaFrame XP,</li> </ul>	<p>Thin client architecture delivers excellent performance for remote access users, Virtual Private Network (VPN) enabled:</p> <p>Development Tools</p> <ul style="list-style-type: none"> <li>• ProvideX</li> </ul> <p>Database Environment</p> <ul style="list-style-type: none"> <li>• C-ISAM file system</li> <li>• Microsoft SQL Server</li> </ul> <p>Operating Systems -</p> <ul style="list-style-type: none"> <li>• Microsoft XP Server</li> <li>• Windows XP</li> </ul> <p>Remote Access Options</p> <ul style="list-style-type: none"> <li>• Microsoft Terminal Services</li> <li>• Citrix MetaFrame</li> </ul>

MAS 500	Platinum for Windows	MAS 200
	Using Terminal Server Services	
<b>Modules</b>		
<p><b>Core</b></p> <ul style="list-style-type: none"> <li>• System Manager</li> <li>• General Ledger</li> <li>• Accounts Payable</li> <li>• Accounts Receivable</li> <li>• Advanced Allocations</li> <li>• Advanced Budgeting</li> <li>• Advanced Consolidations</li> <li>• Cash Management</li> <li>• Alerts</li> <li>• DataPorter</li> <li>• eExecutive</li> <li>• Multicurrency Management</li> <li>• Fixed Assets</li> </ul> <p><b>Distribution</b></p> <ul style="list-style-type: none"> <li>• Purchase Order</li> <li>• Sales Order</li> <li>• Inventory Management</li> <li>• Inventory Replenishment</li> <li>• StarShip</li> <li>• Light Manufacturing /Advanced Kitting</li> </ul> <p><b>Manufacturing</b></p> <ul style="list-style-type: none"> <li>• Advanced Manufacturing</li> <li>• MRP</li> <li>• Estimating</li> <li>• Engineering Management</li> <li>• Product Configurator</li> <li>• Shop Floor Control</li> <li>• Advanced Scheduling</li> </ul> <p><b>CRM</b></p> <ul style="list-style-type: none"> <li>• eCustomer</li> <li>• eSalesforce</li> <li>• SalesLogix – Sales</li> <li>• SalesLogix – Support</li> <li>• SalesLogix – Partner</li> </ul> <p><b>HRMS</b></p> <ul style="list-style-type: none"> <li>• Abra HR</li> <li>• Abra Payroll</li> <li>• Abra Attendance</li> <li>• Abra Recruiting</li> <li>• Abra Employee Self Service</li> </ul> <p><b>Tools</b></p> <ul style="list-style-type: none"> <li>• Customizer</li> <li>• Application Framework</li> <li>• Source Code</li> <li>• Application Programming Interfaces</li> </ul> <p><b>Project Accounting</b></p> <ul style="list-style-type: none"> <li>• Project Accounting</li> <li>• MS Project Link</li> <li>• eTimesheets</li> </ul>	<p><b>Core</b></p> <ul style="list-style-type: none"> <li>• System Manager</li> <li>• Standard Ledger</li> <li>• Premier Ledger</li> <li>• Premier Inter-Company</li> <li>• Premier Translation</li> <li>• Premier Consolidation</li> <li>• Premier Budgeting</li> <li>• Accounts Payable</li> <li>• Accounts Receivable</li> <li>• Advanced Allocations</li> <li>• AuditMaster</li> <li>• Bank Book</li> <li>• Multi-Currency Manager</li> <li>• PFWeb Decision Support</li> <li>• FAS Asset Accounting</li> <li>• Business Alerts</li> </ul> <p><b>Distribution</b></p> <ul style="list-style-type: none"> <li>• Inventory</li> <li>• Purchase Order</li> <li>• Sales Order</li> <li>• StarShip</li> </ul> <p><b>Manufacturing</b></p> <ul style="list-style-type: none"> <li>• Costing</li> <li>• Formulas</li> <li>• Labeling</li> <li>• Laboratory</li> <li>• Materials/Inventory</li> <li>• MRP</li> <li>• MSDS</li> <li>• Order Entry</li> <li>• Production</li> <li>• Purchasing</li> </ul> <p><b>CRM &amp; Project Accounting</b></p> <ul style="list-style-type: none"> <li>• Project Costing</li> </ul> <p><b>HRMS</b></p> <ul style="list-style-type: none"> <li>• Abra HR</li> <li>• Abra Payroll</li> </ul> <p><b>Tools</b></p> <ul style="list-style-type: none"> <li>• Customization Workbench</li> <li>• Business Insights</li> </ul>	<p><b>Core</b></p> <ul style="list-style-type: none"> <li>• Library Master</li> <li>• General Ledger</li> <li>• Accounts Payable</li> <li>• Accounts Receivable</li> <li>• Bank Reconciliation</li> <li>• Magnetic Media</li> <li>• FAS Fixed Asset Link</li> <li>• Business Alerts</li> </ul> <p><b>Distribution</b></p> <ul style="list-style-type: none"> <li>• Purchase Order</li> <li>• Sales Order</li> <li>• Returns Management (RMA)</li> <li>• Credit Card Processing</li> <li>• Inventory Management</li> <li>• e-Business Manager</li> <li>• Bar Code</li> <li>• StarShip</li> </ul> <p><b>Manufacturing</b></p> <ul style="list-style-type: none"> <li>• Bill of Materials</li> <li>• Work Order</li> <li>• Material Requirements Planning</li> </ul> <p><b>CRM &amp; Project Accounting</b></p> <ul style="list-style-type: none"> <li>• ACT!</li> <li>• SalesLogix</li> <li>• Job Cost</li> <li>• Timecard</li> </ul> <p><b>HRMS</b></p> <ul style="list-style-type: none"> <li>• Payroll</li> <li>• Abra HR / Payroll Link</li> </ul> <p><b>Tools</b></p> <ul style="list-style-type: none"> <li>• Visual Integrator</li> <li>• Data Migrator</li> <li>• Custom Office</li> </ul>

MAS 500	Platinum for Windows	MAS 200
<b>Features</b>		
<p>Provides the following advanced accounting, distribution and manufacturing features usually required by larger organizations:</p> <ul style="list-style-type: none"> <li>• 100-character user-defined account structure</li> <li>• Sophisticated and configurable search engine</li> <li>• Multicompany/Intercompany processing</li> <li>• Multicurrency processing</li> <li>• Sophisticated inventory replenishment, including Gordon Graham methodologies</li> <li>• Multi-warehouse/multi-bin support</li> <li>• Warehouse, ship-to, requested date, etc. by line in sales order and purchase order</li> <li>• Comprehensive pricing and costing</li> <li>• Physical inventory using cycle counts</li> <li>• Three-step warehouse transfers</li> <li>• Automated e-mail distribution of sales orders, purchase orders and invoices</li> <li>• Direct output of query results to printer or Excel spreadsheet</li> <li>• Supports scheduling and material planning for multiple manufacturing facilities</li> <li>• Ability to handle co-products and multiple parts produced per Work Order</li> <li>• Integrated multimedia with ability to view images, video, and audio files directly</li> <li>• Product Configurator generates new items on the fly as well as configured Routings/BOMs based on user-defined options/values and configuration rules</li> <li>• eExecutive provides a browser snapshot for busy executives.</li> <li>• Explorer provides in-depth query tools in a single place.</li> </ul>	<p>Provides the following features for medium sized business and is easy to implement and use:</p> <ul style="list-style-type: none"> <li>• Unlimited independent company databases</li> <li>• Unlimited number of consecutive users</li> <li>• 32-character user-defined account structure</li> <li>• Multicompany/Intercompany processing</li> <li>• Reports can be processed in both home or foreign currency</li> <li>• Unlimited transactional history retention</li> <li>• Multi-warehouse support</li> <li>• Warehouse, ship-to, requested date, etc. by line in SO and PO</li> <li>• Comprehensive pricing and costing</li> <li>• Physical inventory using cycle counts</li> <li>• Accrual or cash basis accounting available in Accounts Payable</li> <li>• Customizable data entry screens</li> <li>• Customizable field lookups (searches)</li> <li>• Ability to easily reconfigure the PFW menu for seamless user interface</li> <li>• Processing under varied tax structures: VAT taxing, GST taxing, Australian GST taxing including specialized Australian tax reports</li> <li>• Supports international dates and addresses</li> <li>• Processes in multiple languages</li> <li>• Ability to translate the PFW product into foreign languages</li> <li>• E-mail distribution of sales orders, purchase orders, invoices, and all reports</li> <li>• Financial Explorer provides query capability for GL, AR, and AP</li> <li>• Direct output of query results to printer or a text file</li> </ul>	<p>Provides the following features usually required by medium-sized distributors in an easy-to-use and easy-to-implement system:</p> <ul style="list-style-type: none"> <li>• Comprehensive pricing and costing</li> <li>• Detailed transaction history</li> <li>• Integrated barcode shipping and receiving system</li> <li>• Physical inventory using cycle counts</li> <li>• Extended item descriptions</li> <li>• Multi-warehouse support</li> <li>• Customer last purchase history</li> <li>• Gross margin checking and display during order entry</li> <li>• Business Insights, a crisp collection of management reports designed to give executives a snapshot of the state of their business</li> <li>• Advanced Lookup Engine (ALE), a customizable search tool that allows up to 99 customizable searches per entity.</li> <li>• Supports GST, PST and VAT taxes</li> <li>• The Launcher includes a "What's New" section providing the latest enhancements included in the latest release and links to Web Services</li> <li>• Supports international addresses and expanded telephone number fields</li> <li>• Up to 13 user-defined accounting periods per fiscal year</li> <li>• Ability to send predefined Alerts via emails that allow you to monitor time and date sensitive events.</li> <li>• View graphical images within the software</li> <li>• Ability to customize e-Business Manager with User Defined Fields</li> <li>• Tutorial of basic features to get customers started on the right track</li> </ul>

<b>Reporting</b>		
<ul style="list-style-type: none"> <li>• Crystal Reports is shipped with System Manager. All standard reports and business forms (i.e., checks, invoices, sales orders, etc.) have been developed using Crystal. Runtime parameters are provided for all reports allowing users to define sort and select criteria without modifying source code. Stored procedures are used to extract report data providing enhanced report performance. Report source code is delivered allowing easy customization.</li> <li>• FRx Desktop is shipped with the General Ledger providing a powerful financial reporting environment. Drill down from a financial report to the accounting application is supported.</li> <li>• FRx Professional provides a more advanced reporting environment for larger organizations.</li> <li>• Output query results to a printer or Excel spreadsheet.</li> </ul>	<ul style="list-style-type: none"> <li>• Crystal Reports 8.0 is shipped with Platinum for Windows by Best. All business forms (i.e., checks, invoices, sales orders, etc.) have been developed using Crystal. Runtime parameters are provided for all standard reports allowing users to define sort and select criteria without modifying source code. Additional reports generated using Crystal may be placed on the PFW menu browser for quick access.</li> <li>• FRx Desktop Standard is shipped with General Ledger providing a powerful financial reporting environment.</li> </ul>	<ul style="list-style-type: none"> <li>• Crystal Reports is shipped with Library Master. All business forms (i.e., checks, invoices, sales orders, etc.) and GL reports have been developed using Crystal. Runtime parameters are provided for all standard reports allowing users to define sort and select criteria without modifying source code. Additional reports generated using Crystal may be placed on MAS 200 menus for quick access.</li> <li>• Business Insights Reporter provides an easy way to define new reports based on almost any component of MAS 200's database. A wizard guides the user through each step of the process.</li> <li>• FRx Desktop is shipped with General Ledger providing a powerful financial reporting environment.</li> </ul>
<b>Transaction Volume/Price Performance</b>		
<p>MAS 500 appropriately distributes processing between the client machine using Visual Basic and Visual C++ and the server using Transact-SQL. Sample benchmarks include:</p> <ul style="list-style-type: none"> <li>• GL Journal Posting – 1,565,000+ transactions/hour</li> <li>• AP Voucher Posting – 467,000+ transactions/hour</li> <li>• AR Invoice Posting – 244,000+ transactions/hour</li> <li>• SO Shipment Posting – 360,000+ transactions/hour</li> </ul>	<p>We are in the process of performing benchmark testing and results will be available soon.</p>	<p>Audited benchmark results show that MAS 200 client/server performs 6-28 times faster than competitive products</p>

<b>Customization</b>		
<p>MAS 500's development tools provide a robust suite of development products for MAS 500 applications. The product suite consists of four components:</p> <ul style="list-style-type: none"> <li>• Customizer allows end users to customize existing forms. Customization options include: modifying existing controls, adding new controls and adding procedural code using VBScript with access rules controlled by site, company, security group or user.</li> <li>• Application Framework includes Visual Basic controls, tools and utilities that together form the infrastructure on which MAS 500 is built.</li> <li>• Source Code is available by module and provides the ability to extensively customize the MAS 500 product.</li> <li>• Application programming interfaces allow simpler integration to most MAS 500 transactions.</li> </ul>	<ul style="list-style-type: none"> <li>• Customization Workbench allows you to: <ul style="list-style-type: none"> <li>• Translate to other languages</li> <li>• Rename any field or menu item found in PFW</li> <li>• Add new menu items for outside programs, custom reports, custom program</li> <li>• Customize lookups and searches</li> <li>• Build Active X interface to PFW from outside products</li> </ul> </li> <li>• Limited source code access is available to Advanced CWB developers for specific unique modifications that may be required</li> </ul>	<p>MAS 200 provides several methods of customization in order to meet the specialized needs of customers:</p> <ul style="list-style-type: none"> <li>• Customizer allows end users to customize existing forms. Customization options include: adding user-defined fields and displaying or hiding fields by user and/or company.</li> <li>• Customers can add tabs to existing forms for customers, vendors, items, etc.</li> <li>• MAS 200 Extended Solutions provide over 1,500 pre-packaged enhancements to the core product</li> <li>• Source code is available to Master Developers for specific unique modifications that may be required, and an end-user source code program is also available.</li> <li>• A COM-based object model is available for integration to General Ledger</li> </ul>
<b>Vertical Solutions</b>		
<ul style="list-style-type: none"> <li>• Government/Public/Fund Accounting</li> <li>• Not-for-Profit</li> <li>• Service Management</li> <li>• Retail Point of Sale</li> <li>• Route Management</li> <li>• Mail order</li> </ul>	<ul style="list-style-type: none"> <li>• Paints and Coating Industry</li> <li>• Chemical Industry</li> <li>• Cosmetic Industry</li> <li>• Food Industry</li> <li>• Pharmaceutical Industry</li> <li>• Professional services</li> <li>• Companies with complex structures, consolidated entities, inter-company and multi-currency transactions</li> </ul>	<ul style="list-style-type: none"> <li>• Apparel Industry</li> <li>• Job-Operations &amp; Production (Job Ops)</li> <li>• Rental Industry</li> <li>• Association Management</li> <li>• Petroleum Distribution</li> <li>• Physician Practice Mgmt.</li> <li>• Professional Services</li> <li>• Food Distribution</li> </ul>

<b>Internet Capabilities</b>		
<ul style="list-style-type: none"> <li>• eExecutive leverages Microsoft's Digital Dashboard technology to provide executives with critical business information.</li> <li>• eCustomer provides a business-to-business e-commerce solution with single screen shopping and customer self service functions.</li> <li>• eSalesforce provides salespeople with a single screen that integrates CRM and the backoffice.</li> <li>• Abra Self Service provides employees with web-based access to HR information.</li> <li>• Application programming interfaces are available allowing straightforward integration from a Web site to most MAS 500 transactions.</li> <li>• Web Reports allows any standard Crystal report to be generated, previewed and printed from within Microsoft Internet Explorer.</li> <li>• Any Crystal or FRx report can be output directly to HTML format.</li> <li>• Web-based time entry through TimeSheet Professional, a time &amp; expense tracking module.</li> </ul>	<ul style="list-style-type: none"> <li>• PFWeb Decision Support is designed to:               <ul style="list-style-type: none"> <li>• Online query and reporting environment</li> <li>• Create B2B services</li> <li>• Allow any standard Crystal report to be generated, previewed and printed</li> <li>• Any Crystal report can be output directly to HTML, Word, Excel, or Crystal Reports format.</li> <li>• Give you access to information found in PFW at any time.</li> <li>• Provide drill down/drill around access to information</li> <li>• Return query results in Excel or Word formats</li> <li>• Allow you to create unlimited number of queries</li> <li>• Provide customers/vendors to update their own contact information</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• e-Business Manager is designed for B2B and B2C transactions and runs on NT. Available applets include:               <ul style="list-style-type: none"> <li>• .order allows businesses to order items in a shopping cart format</li> <li>• .inquiry provides customer self-service.</li> <li>• .store allows anonymous consumers to order items in a shopping cart format</li> </ul> </li> <li>• Credit Card Processing integration is available.</li> <li>• Web Services exist throughout the application where applicable (i.e.; package tracking, &amp; credit reporting)</li> </ul>
<b>Third Party Integrated Products</b>		
<ul style="list-style-type: none"> <li>• Warehouse Management</li> <li>• Shipping Management</li> <li>• EDI</li> <li>• Quality Assurance</li> <li>• Deferred Revenue</li> <li>• Fund Accounting</li> <li>• E-Commerce</li> <li>• OLAP</li> <li>• Fax Integration</li> <li>• Credit Card Authorization</li> <li>• Sales Tax Integration</li> <li>• See Partner Solutions Directory for complete listing</li> </ul>	<ul style="list-style-type: none"> <li>• EDI</li> <li>• Point of Sale</li> <li>• Bar Coding</li> <li>• CRM</li> <li>• Data Import</li> <li>• EFT</li> <li>• Web-based Purchase Management</li> <li>• Discrete and Job Shop Manufacturing</li> <li>• See Partner Solutions Directory for complete listing</li> </ul>	<ul style="list-style-type: none"> <li>• EDI</li> <li>• Multi-Currency</li> <li>• Time &amp; Billing</li> <li>• Timeslips</li> <li>• Point of Sale</li> <li>• See Partner Solutions Directory for complete listing</li> </ul>