



The Road Ahead  
Sage MAS 90 and 200  
Joe Gubser



### Agenda



- Vista Compatibility
- MAS 90/200 Version 4.30
- MAS 200 SQL 3.74
- Product Support Policy Update
- MAS 90/200 Version 5.0



### Vista Compatibility



#### Supported Configurations

- Versions 4.10 and 4.20 only
  - 4.20 is strongly recommended
- Sage MAS 90
  - Stand-alone Configurations
  - Workstation to a non-Vista Server
- Sage MAS 200
  - Workstation to a non-Vista Server
- Vista is not supported as a "Server" configuration



### Vista Compatibility (4.10)

- MAS 90 and 200 version 4.10 are now supported on Vista Business, Enterprise and Ultimate editions
- In order to achieve the Vista compatibility, certain features might not be fully functional in this version
- As a result, Sage recommends upgrading to version 4.20 if you have machines running on Vista
- MAS 90/200 service pack 15 (July 2007) or higher must be installed for compatibility to Vista



### Vista Compatibility (4.20)

- MAS 90 and 200 version 4.20 are now supported on Vista Business, Enterprise and Ultimate editions
- MAS 90/200 service pack 4 (June 2007) or later must be installed for compatibility to Vista



### Version 4.30

#### Major Themes

- Business Intelligence
- New Global Features
- Usability Improvements
- Enhanced Performance
- End to End Solutions
- Data Migration

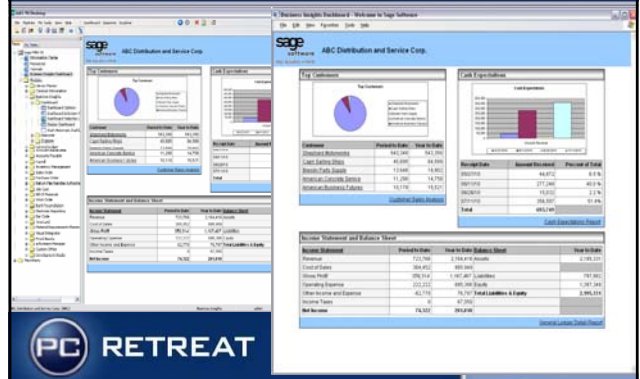


### Business Intelligence

- Enhanced Dashboard
  - Update "look and feel"
  - Add ability to print graphics
- Business Insights Explorer
  - More Views Across Financials and Distribution
  - New Embedded Charting





### Enhanced BI Dashboard



## Business Insights Explorer Views

<p><b>General Ledger</b></p> <ul style="list-style-type: none"> <li>• Accounts View                     <ul style="list-style-type: none"> <li>➢ Acct History by Period</li> <li>➢ Account Memos</li> <li>➢ Transactions</li> <li>➢ Account Budgets</li> </ul> </li> <li>• Transactions View                     <ul style="list-style-type: none"> <li>➢ Transaction Details</li> <li>➢ Account History by Period</li> </ul> </li> </ul> <p><b>Inventory Management</b></p> <ul style="list-style-type: none"> <li>• Item View</li> <li>• Transactions View</li> <li>• Item Vendors View</li> </ul>	<p><b>Accounts Payable</b></p> <ul style="list-style-type: none"> <li>• Vendor View</li> <li>• History Invoices View</li> <li>• Open Invoices View</li> <li>• Repetitive Invoices View</li> <li>• Vendor Payments View                     <ul style="list-style-type: none"> <li>➢ Plus 19 AP previews</li> </ul> </li> </ul> <p><b>Purchase Order</b></p> <ul style="list-style-type: none"> <li>• PO View with Line Items</li> <li>• History Invoices</li> <li>• History Receipts</li> </ul>
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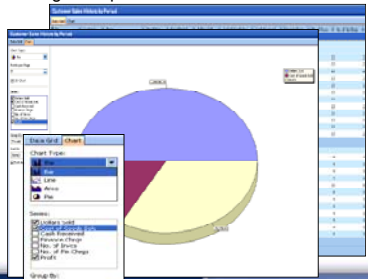





## New Charting Feature

- Builds on the power of Business Insights Explorer
- Dynamic interactive charting
- Real-time data access

Filter, group, and summarize data in BIE


Filter, group, and summarize data in BIE








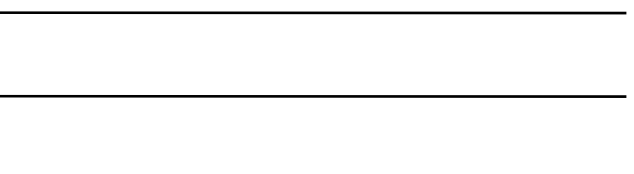


## New Functionality





- Paperless Office Document Storage
  - Print, store & retrieve journals & registers in PDF format
  - Manage documents electronically

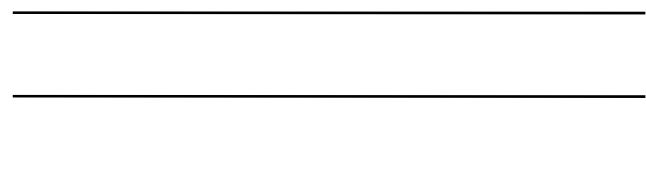





## E-mail & Fax Paperless Documents

- Accounts Receivable Invoices & Statements
- Accounts Payable Check Stubs
- Sales Orders, SO Invoices, Sales Order Picking Sheets
- Purchase Orders, Purchase Order Return Orders
- Customer RMAs, RMA Receivers
- Job Cost Invoices
- Payroll Direct Deposit Stubs
- Work Order Operation Ticket, Picking Sheet, Traveler
- Bill of Materials Picking Sheet



### Improved AR & SO Usability

- Add Ship-to Address fields to Global customer change
  - Sales Tax Schedule
  - Ship to Codes
- Allow multiple scans of same item in Shipping Entry
- When looking up Order Number, see "In Shipping" status for orders processed but not updated
- Warn customers when item discount not allowed
- When entering Override Commissions, the commission percentage for the salesperson will default in from Salesperson Maintenance

### Report Selection Simplification

- Simple Selection of Date Options for Reports
  - Today, Yesterday, This Week, Last Week, etc.
- Saved Standard Report Settings
  - User 2 cannot delete or change User 1's default
- Fewer keystrokes when Selecting to Print
- Return to Menu After Report Selection
  - If no data selected to print, leave selection window open
  - GL, AR, AP, SO, RMA & BR only

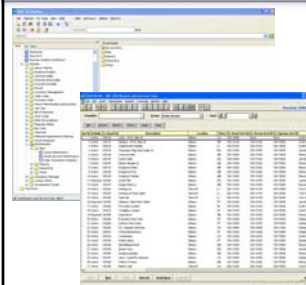


### Usability Improvements - Reporting



- Report Formats
- Eliminate Printing of Zeros on Selected GL Reports
  - Improved Financials – Actual, Budget Variance & Period to Date columns added

### MAS Fixed Assets Improvements



Quickly create an asset from Accounts Payable Invoice Data Entry and Purchase Order Receipt of Invoice



### End to End Solutions

- ACT! Link v2
  - Easier implementation
  - Improved usability
- SageCRM v2
- Sage Payment Solutions
  - Credit Card Processing direct to Sage gateway without PC Charge



### Sage Payment Solutions

- Provides ability to process credit card transactions without using PCCharge
- New Credit Card Processing module linked to Sage MAS 90 and 200 v 4.2 with SPS service available in December 2007
- Now recruiting for Customer Controlled Release sites to start this October



### Continued Integrations

- Crystal Reports
- FRx Financial Reporting
- F9
- StarShip Parcel

***NO Changes!***



### Performance Improvements



- New Providex Interpreter
  - Faster when printing long reports and processing large data sets
- Unlock the Business Object Interface to facilitate integrations
  - Available on request at no charge until 4.3 releases



### Vista/Server 2008 Compatibility (4.30)

#### 4.30 Project Plan (Vista/Server 2008 Support)

- Key Initiatives
  - Support for 64-bit operating systems using WOW64 (32-bit emulation mode)
  - Digitally sign all executables
  - Update installation scripts to be Vista-aware
- Windows Server 2008 to be released late 2007/early 2008
  - Compatibility testing planned (final testing only done on released platforms)
  - Currently, Microsoft project it to be available before MAS 90 4.30 release
- Server 2008 will initially only be supported on 4.30
  - Testing for compatibility with 4.20 will take place after 4.30 is delivered



### So When Will 4.3 Release?

2<sup>nd</sup> Quarter 2008



### Sage MAS 200 SQL 3.74

- August 2007
  - SQL 2005 compatibility
  - Customer enhancement
- December 2007
  - Year end legislated changes required for Payroll, Accounts Payable and/or Magnetic Media
  - Changes to 1099 and W2 forms as necessary
  - Year-end tax table updates



### Product Support Policy Update

- MAS 90 and 200 v3.71 is ready to retire
- Timeline
  - Communication to customers in June 2007
  - Last Year-end (AP, Payroll and Mag Media) and Tax Table updates December 2007
  - Phone Support ends December 2008
- This gives customers 18 months to upgrade
- For more details, go to [www.sagesoftwareonline.com](http://www.sagesoftwareonline.com)



MAS 90/200 Version 5.0

Ease of Use  
Customer Value  
Reporting  
Business Intelligence  
Integrations  
Platform


Q2 2008 - Release 4.3

- Report Usability
  - Simple Selection Options for Reports
  - Save Standard Report Settings
  - Fewer keystrokes when Selecting to Print
  - Return to Menu After Report Selection

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Questions



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