Sage 100 ERP
At-a-glance version enhancements
Version 2014

sage

Top ten reasons to upgrade from previous versions

1. **Use national account management features and functionality** to streamline your branch and corporate customer billing and sales order processing while keeping unique accounts.
2. **Efficiently handle increasing complexities of payroll processing** with new methods of deduction calculations, benefits accruals, and recalculations.
3. **Beat the competition with flexible pricing** set by combinations of totals, items, groups, and customers.
4. **Allocate products by lot and serial numbers;** reserve limited-quantity products for loyal customers or to match previous shipments.
5. **Improve cash flow** with streamlined purchase orders created from sales orders.
6. **Increase efficiencies of your system** with easy-to-download product updates.
7. **Reward your sales teams** with automatic split commissions.
8. **Choose to migrate to Sage 100 Premium ERP** for more efficiency, scalability, and flexibility.
9. **Lower the cost of personalizing your system** with easier and more powerful methods of applying customizations that will not be impacted by upgrades.
10. **Establish Reporting Tree structures** in Sage 100 ERP Intelligence Reporting, ranging from simple to sophisticated hierarchies, and use the new distribution features to automatically provide information to key team members.

Top ten reasons to upgrade from 4.5 to Sage 100 ERP 2013

1. **Reduce time navigating through your system** using Visual Process Flows, which you can customize for your business and by user role.
2. **Simplify the process of matching vendor invoices** by using the expanded Accounts Payable Invoice Number field.
3. **Experience increased flexibility of credit card processing** through Sage Exchange including card-swipe capabilities, charges for repetitive invoices and Accounts Receivable invoices, and more.
4. **Efficiently designate customers and vendors as Inactive** without losing historical information.
5. **Streamline bank reconciliation** by viewing relevant bank information in convenient places, such as cleared checks in Accounts Payable Vendor Maintenance.
6. **Easily design new reports and modify existing ones** using new Sage 100 ERP Intelligence Reporting Report Designer enhancements.
7. **Align multiple ERP companies** or divisions to a single CRM database.
8. **Process Sage 100 ERP quotes and orders** in the familiar Sage CRM environment through Quick Order Entry screens without installing Sage 100 ERP on the workstation.
9. **Efficiently and cost effectively manage your shipping process** and streamline rate shopping.
10. **Simplify your software update process** using the new Sage Advisor Update console.

Top ten reasons to upgrade from Sage 100 ERP 2013 to Sage 100 ERP 2014

1. **Connect your business through the Sage Data Cloud**, enabling you to easily connect and expand your business with mobile and cloud solutions.
2. **Get paid faster and empower customers to pay invoices online** through Sage Billing and Payment.
3. **Increase revenue per salesperson and impress customers** using the Sage Mobile Sales app on your iPad.
4. **Empower your field technicians to deliver great customer service** so you get more referrals and repeat business using Sage Mobile Service.
5. **Reduce stock outs and excess inventory and increase profitability** with Sage Inventory Advisor.
6. **Connect your salespersons** through an iPhone app and track sales with Windows 8 using Sage CRM.
7. **At a glance see the profitability of customers, products, and salespeople** using the Profitability Dashboard for Sage ERP Intelligence Reporting.
8. **Find customers, vendors, and items quickly** by name or description in customer number, vendor number, and item code entry fields with Autocomplete.
9. **Make custom reporting easier** by keeping the custom report window open after preview and print.
10. **Find invoices easier** with an invoice list button in Accounts Payable Invoice Data Entry, Accounts Payable Repetitive Invoice Entry, and Accounts Receivable Repetitive Invoice Entry.